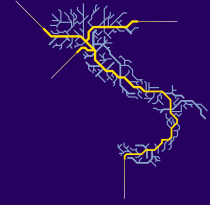




Snam
Rete Gas

Regulatory Framework

September 2005



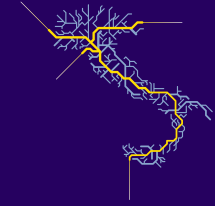
The regulatory review process

Continuous contacts



.... to protect the value

Key elements



Stability and transparency

- 4-year from Oct. 2005 to Sept. 2009
- RAB based on “re-valuated historical cost” methodology

Allowed return

- In line with WACC of power transmission

Incentives

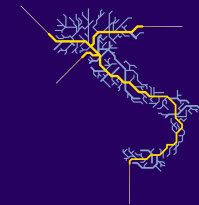
- Injected gas volumes
- New investments
- Retention of excess efficiency
- Y, Q, W parameters

Long term visibility

- Impact on the following regulatory periods
 - premium on new investment up to 15 years
 - 50% retention of excess operating efficiency gains

Benefits from 1st period

- Commodity overlap on development capex
- 50% retention of efficiency gains



RAB

- 10.754 m€ (pipes and LNG*)

Return

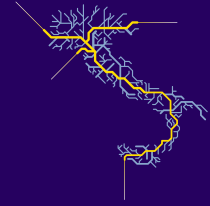
- Allowed return of 6,7% pre-tax real on existing assets
- Allowed return plus premium on new investments starting from the year after spending

Revenues split

- 70% capacity component
- 30% commodity component

Efficiency factor

- Applied to operating costs and depreciation
- 2.0% on capacity revenues
- 3.5% on commodity unit revenue



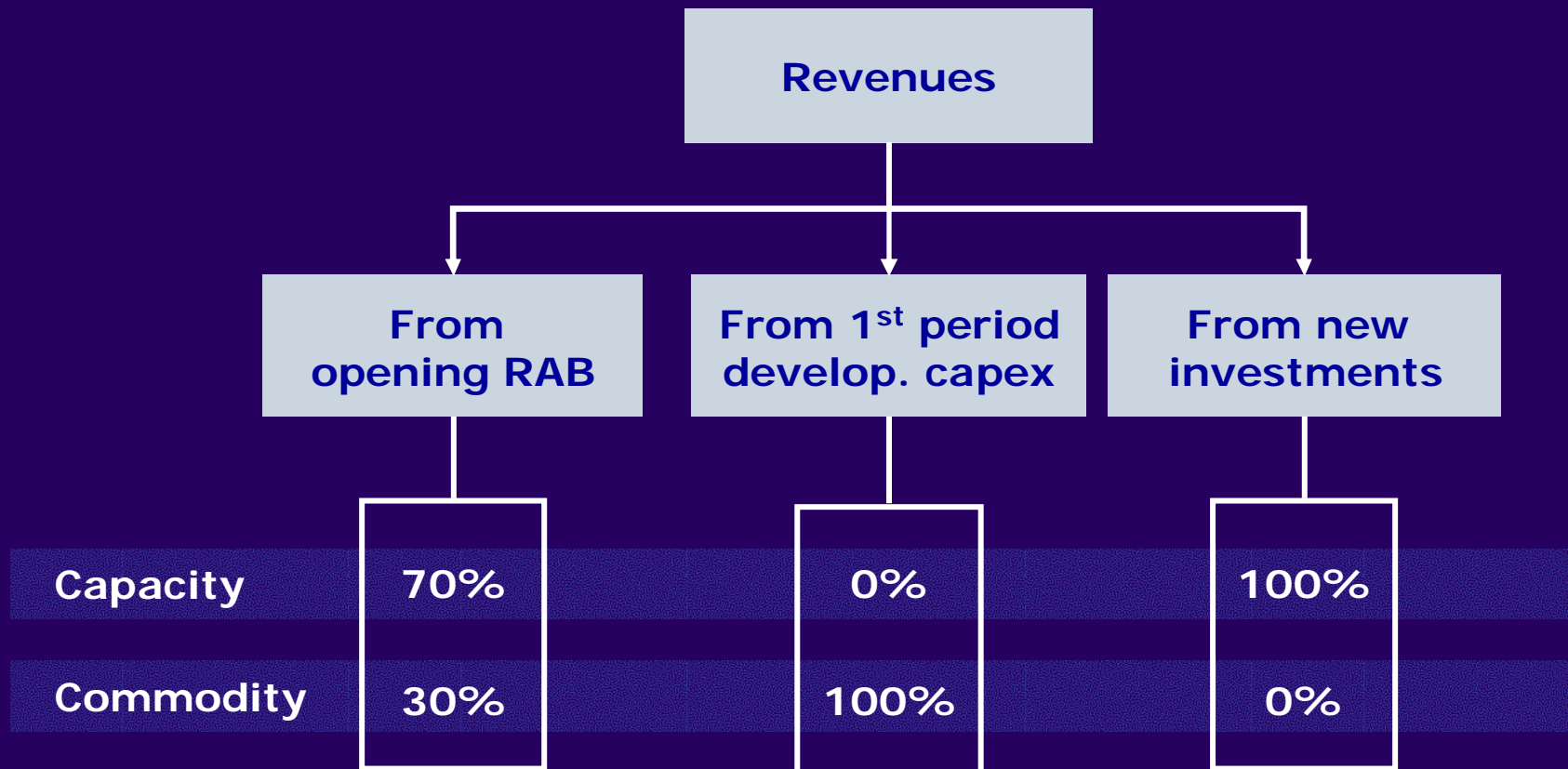
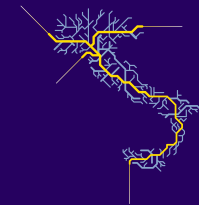
Tariff structure

Tariffs designed

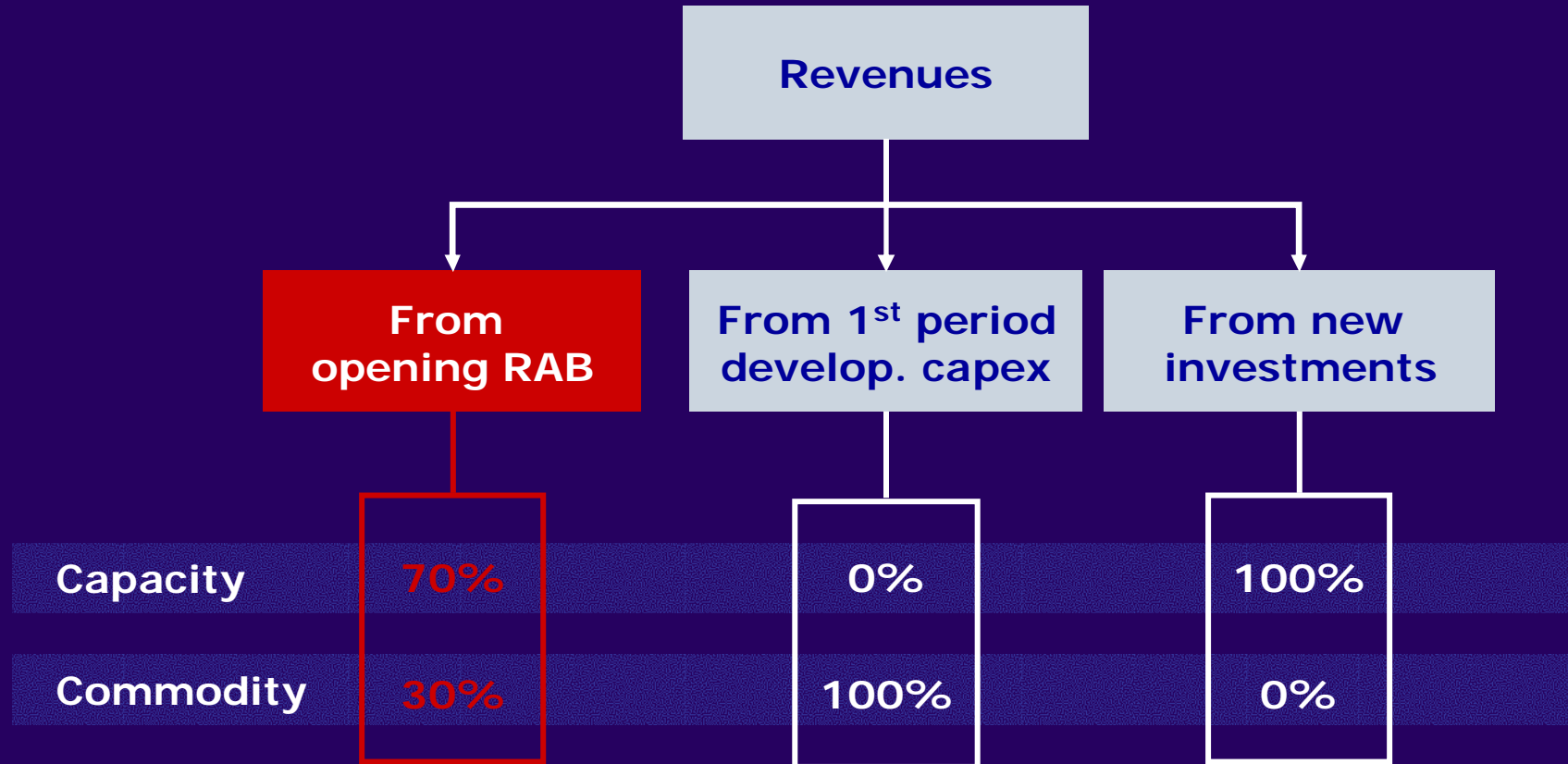
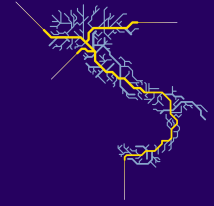
- Entry-Exit system
- Interruptible capacity
- Flexible capacity
- Incentives to gas export
- Metering charge

.... to support the market

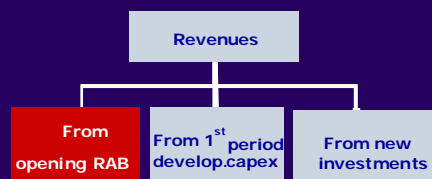
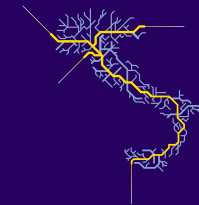
Revenues flows



Revenues flows



How the formula works



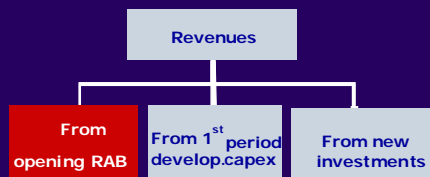
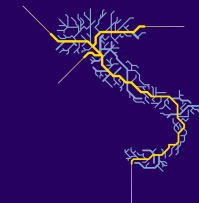
Step 1: Reference revenues

Step 2: First thermal year revenues year 1

Step 3: Roll revenues forward year 2
to
year 4



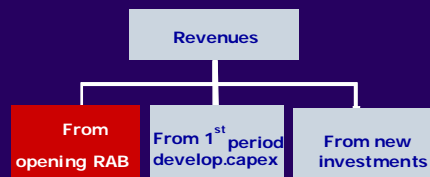
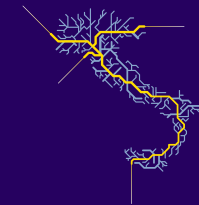
Reference revenues from opening RAB



STEP 1

	2 nd period	
Opening RAB	10.660 €m	
Rate of return	6.7 %	X
<ul style="list-style-type: none"> ■ Allowed return on RAB ■ Depreciation ■ Opex 	714 €m 498 €m 342 €m	= + +
Reference revenues	1.554 €m	=

Regulatory Asset Base (RAB)



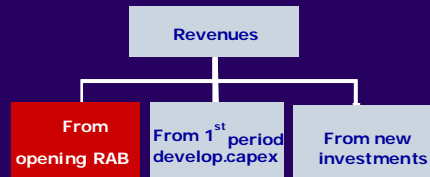
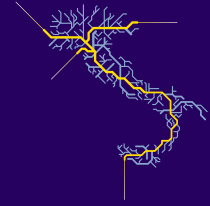
STEP 1

	RAB derivation
First period opening RAB	9.493 €m
<ul style="list-style-type: none"> ■ Maintenance & Development capex (1.477 €m) ■ Work in progress 2004 (389 €m) ■ Working capital (106 €m) ■ Depreciation and Disposals 	
Second period opening RAB	10.660 €m

Adjusted by inflation

... 12% value growth

Allowed rate of return



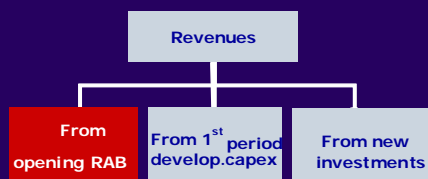
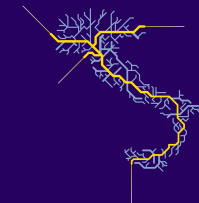
STEP 1

	WACC
Risk free	4,26%
Beta unlevered	0,38
Beta levered	0,56
Market risk premium	4,0%
Cost of EQUITY	6,5%
Cost of debt	4,67%
Tax shield (irpeg)	33%
Net cost of DEBT	3,1%
Leverage (D/D+E)	41,18%
WACC nominal post-tax	5,1%
Inflation	1,7%
WACC real pre-tax*	6,7%

... in the middle of the range proposed by the Authority

(*) Parameters to be confirmed by AEEG technical report

Depreciation

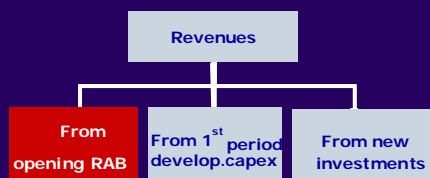
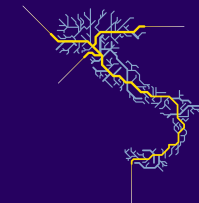


STEP 1

Depreciation derivation	
Gross asset value 2004 (*)	18.145 €m
Technical asset life	
■ Pipes	40 years
■ Buildings	40 years
■ Compression stations	20 years
■ Metering equipments	20 years
■ Others	10 years
Depreciation year 2004	498 €m

(*) Net of fully depreciated assets and working progress

Operating costs



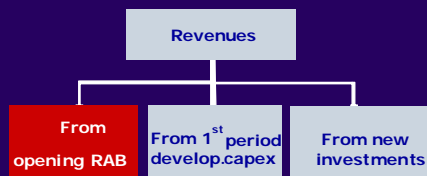
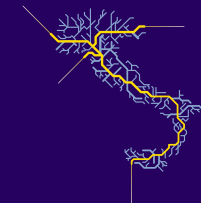
STEP 1

Opex derivation

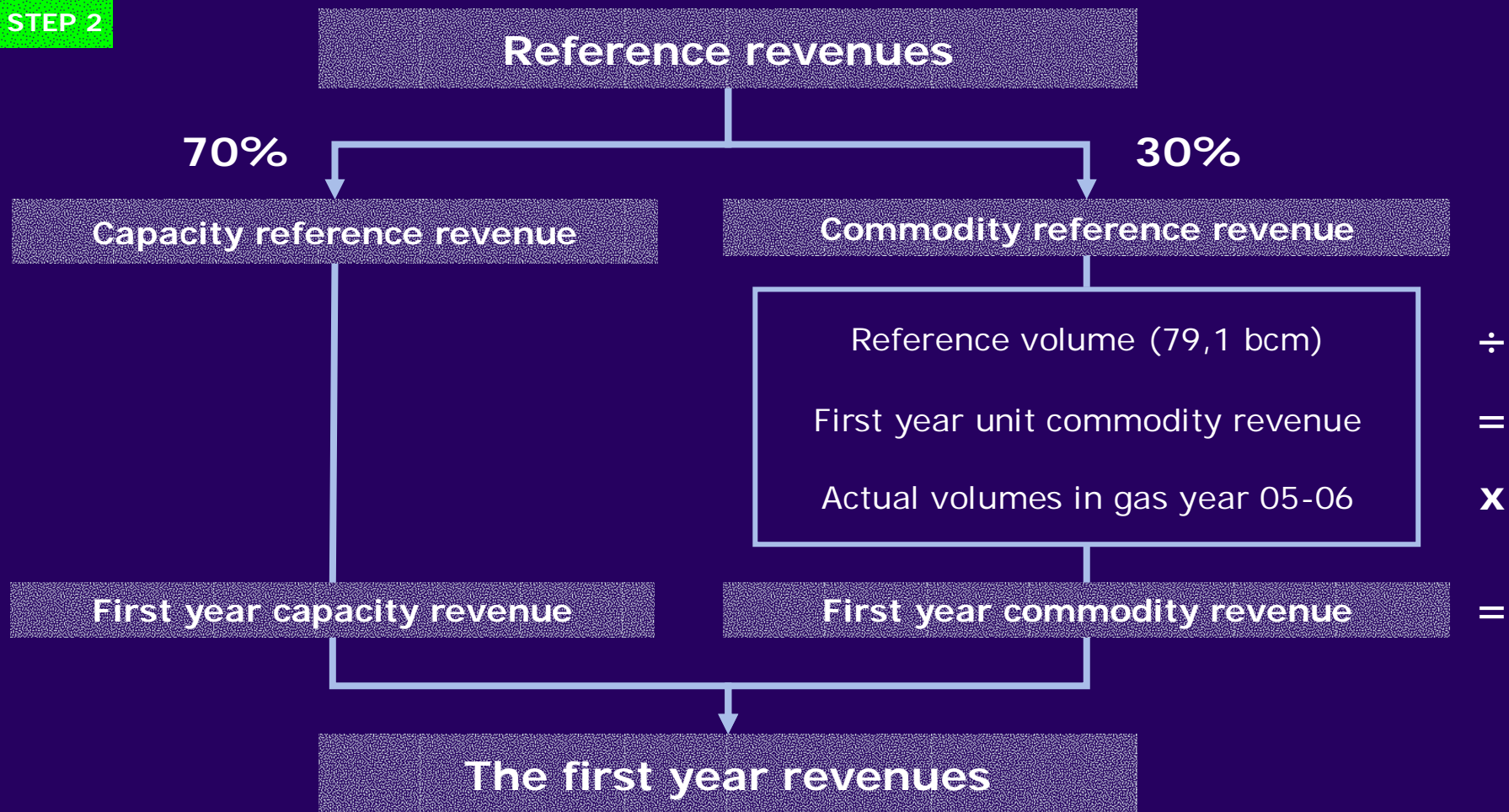
Allowed opex year 2000	377,5 €m
<ul style="list-style-type: none"> Roll opex₂₀₀₀ forward New capex opex 	383,6 €m 16,5 €m
Allowed 1 st period opex	400,1 €m
Actual opex year 2004	283,2 €m
Claw-back (50%)	58,4 €m
2 nd period allowed opex	341,7 €m

(*) Net of pass-through costs

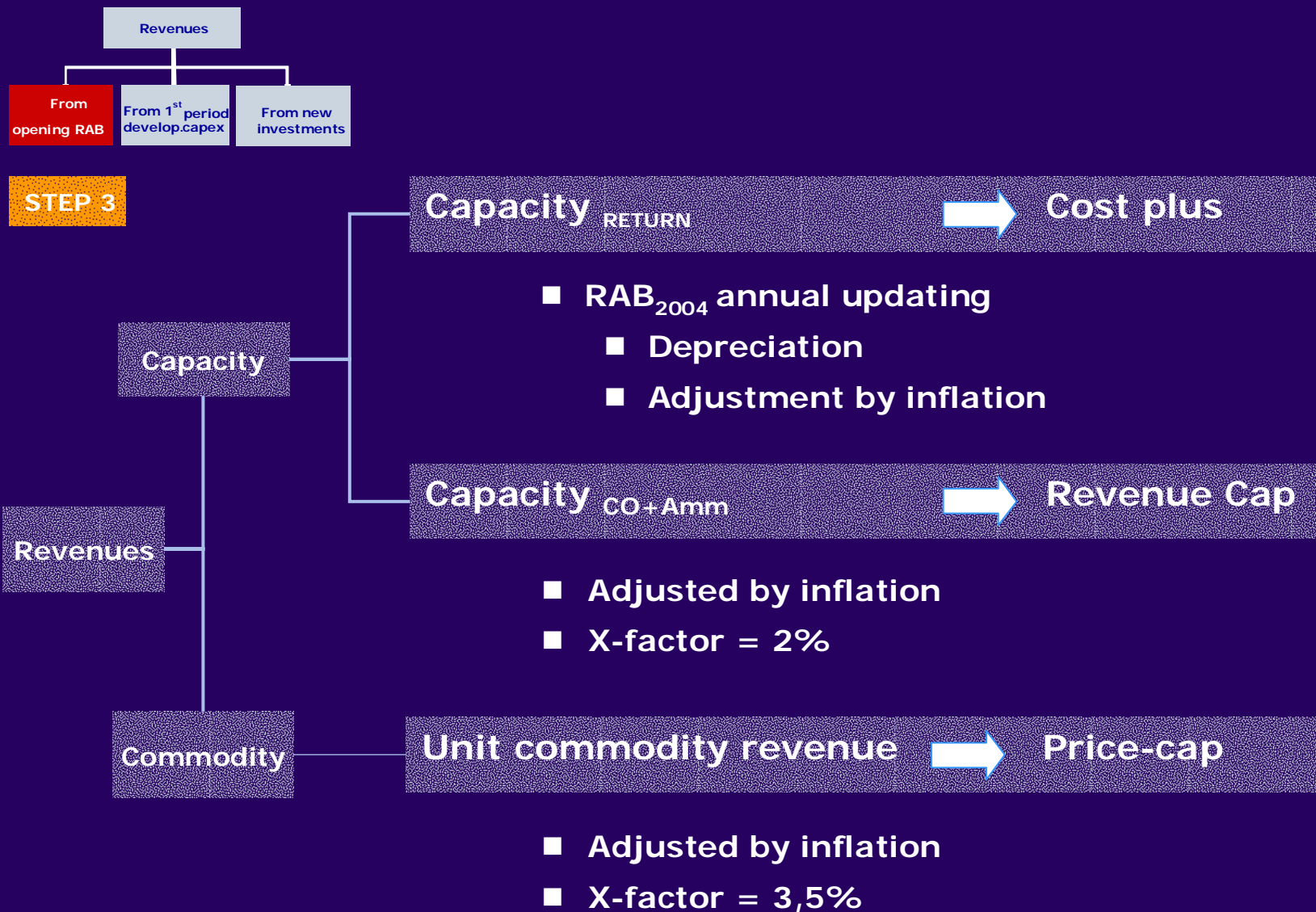
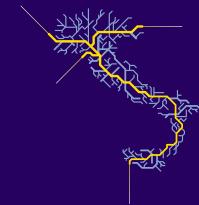
First year revenues from opening RAB



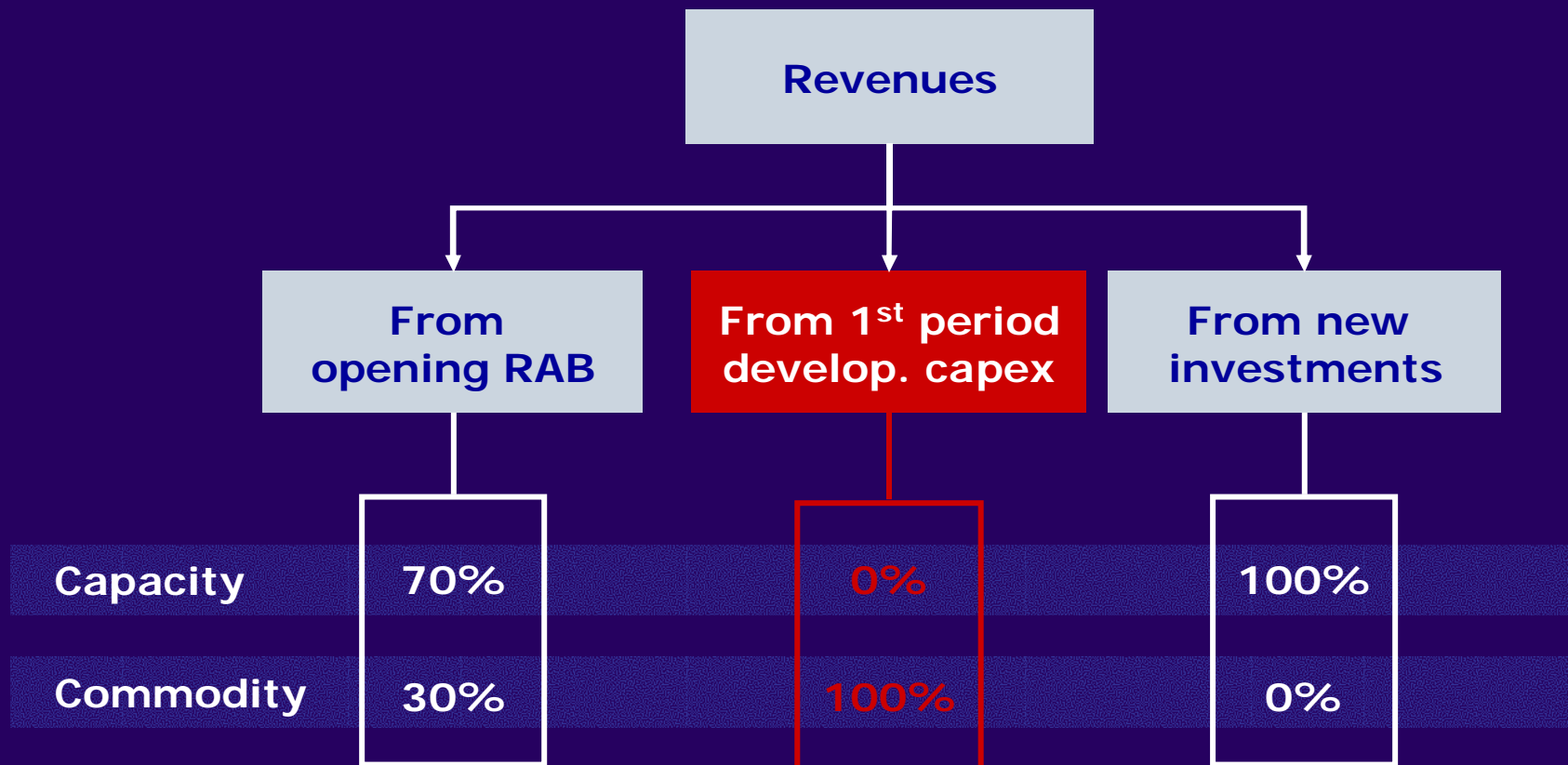
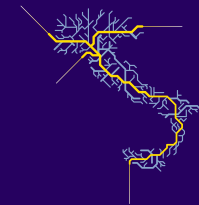
STEP 2



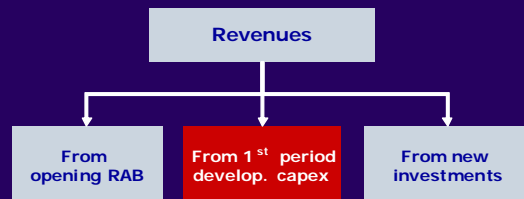
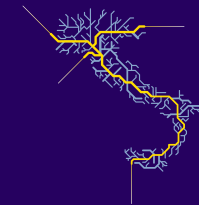
Revenues from opening RAB updating



Revenues flows



How the formula works



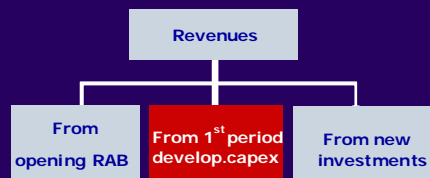
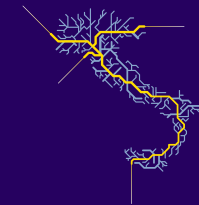
Step 1: First thermal year revenues

year 1

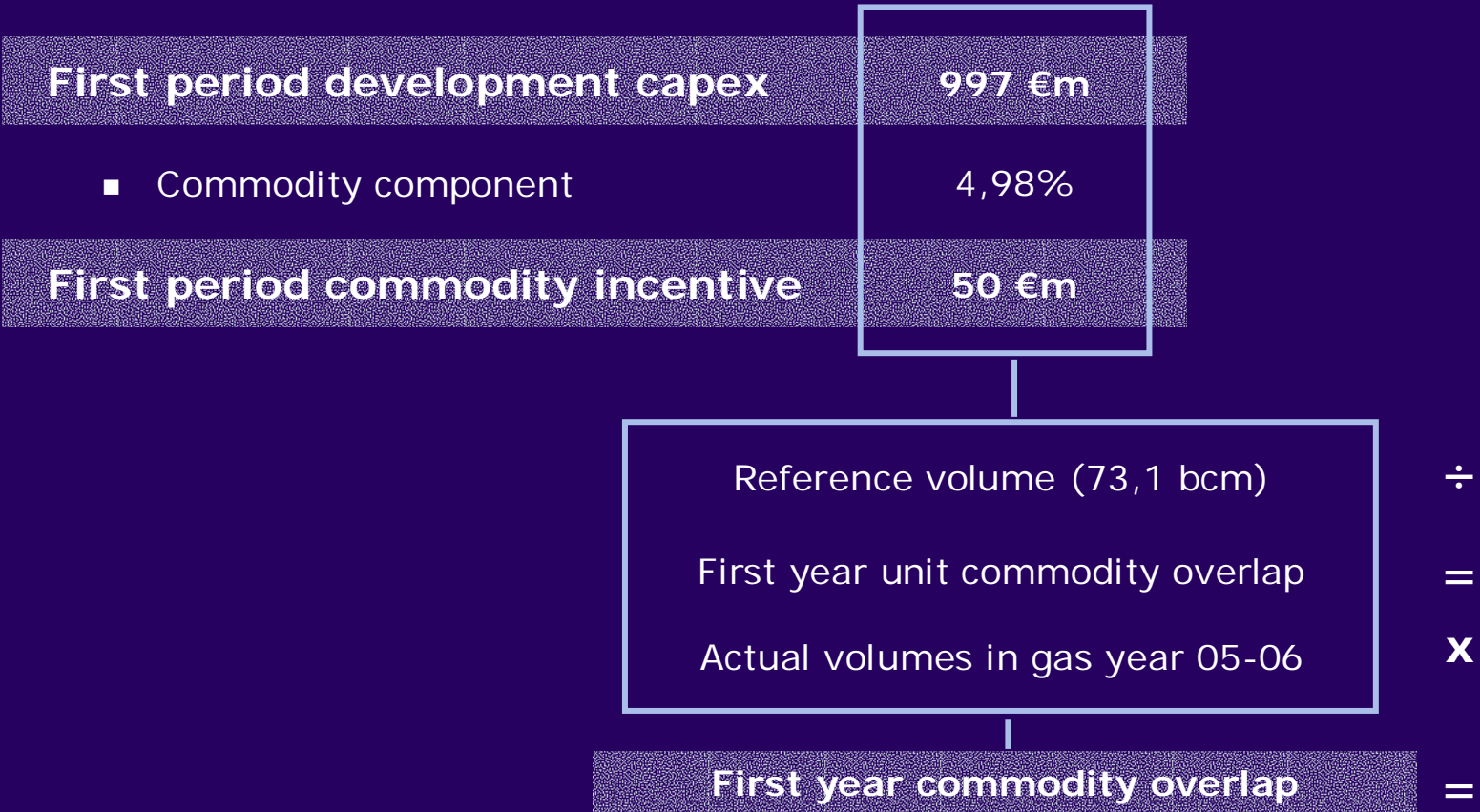
Step 2: Roll revenues forward

**year 2
to
year 4**

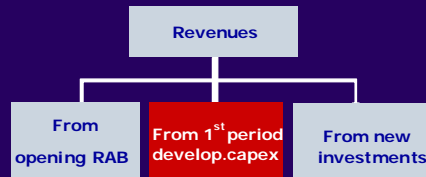
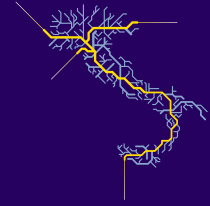
Development capex revenues overlap: 1st year



STEP 1



Development capex revenues overlap: updating



STEP 2

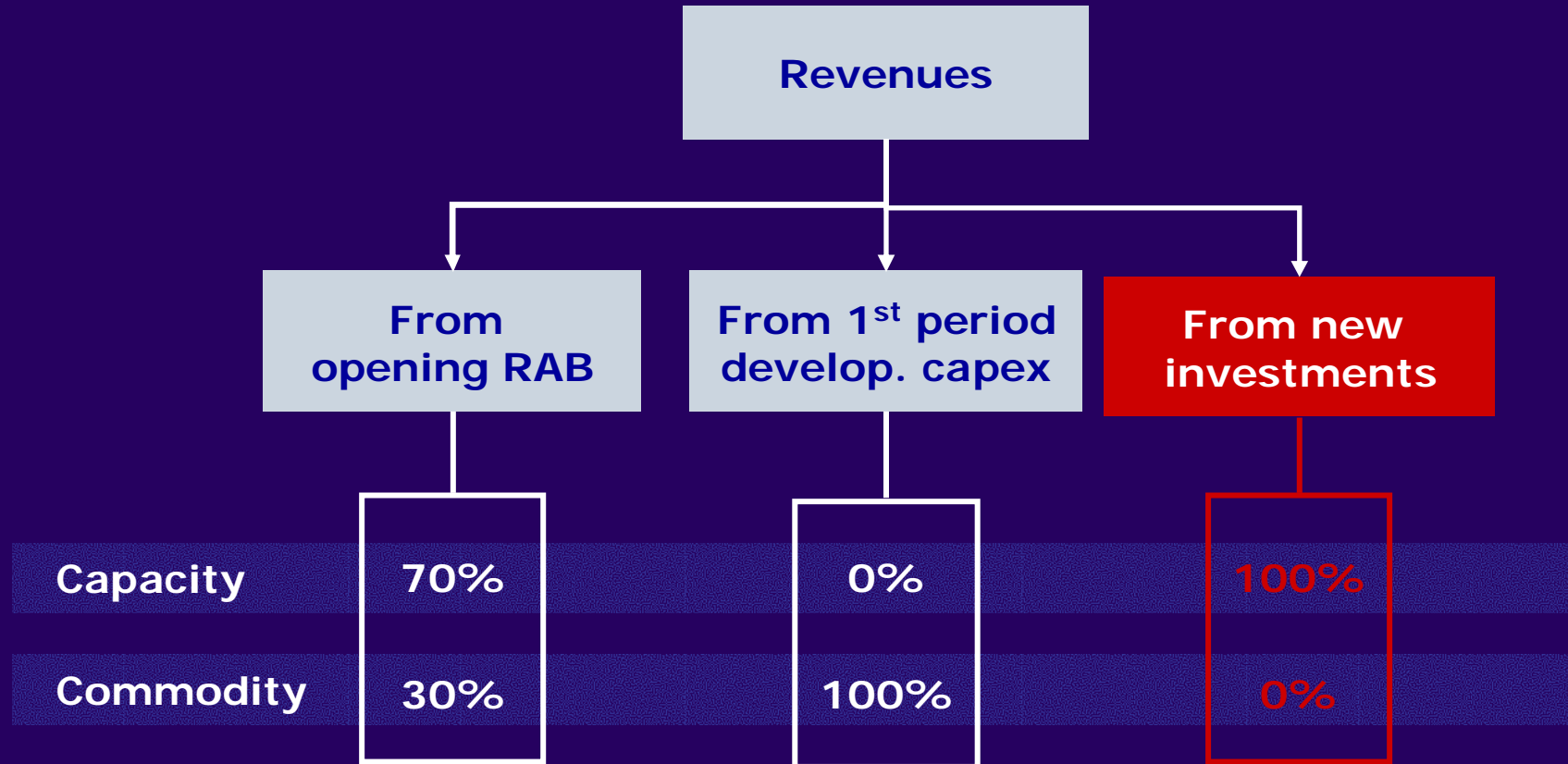
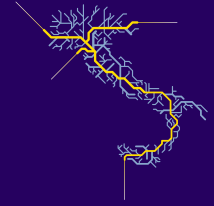
Unit commodity overlap



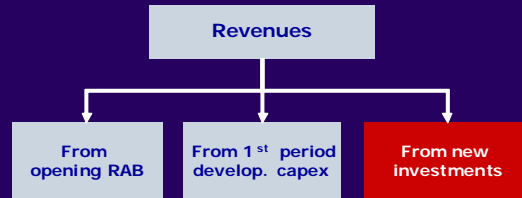
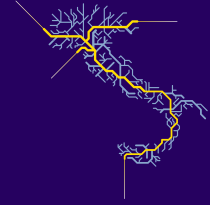
No adjustment

- Lasts 6 years from year of capitalization
- 2001 capex incentives expire in 2008/9 thermal year
- Revenues from unit commodity overlap determined by market growth vs reference volume (73.1 bcm)

Revenues flows



How the formula works

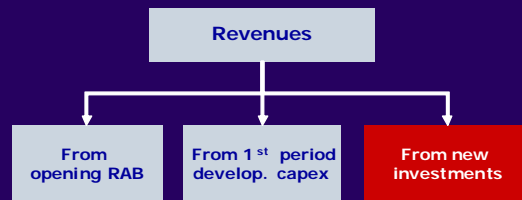
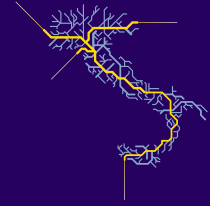


Step 1: First thermal year revenues

year 1

Step 2: Roll revenues forward

**year 2
to
year 4**

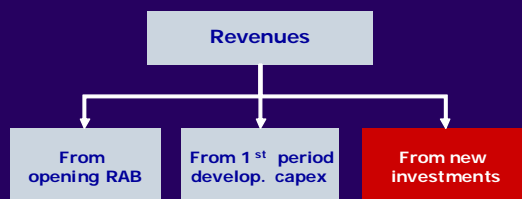
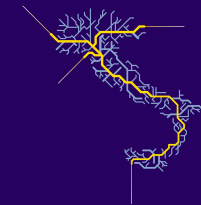


STEP 1

Different investment categories

- T1: maintenance
- T2: safety, quality and market support
- T3: development of regional network
- T4: development of national network
- T5: development of national network for import
- T6: development of entry capacity at border

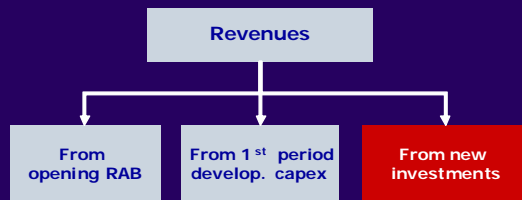
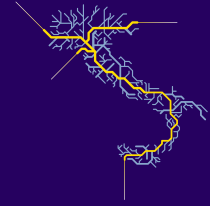
Revenues from new investments 1st year



STEP 1

	RNI	=	Return	+	Depreciation	+	Opex
			$NI^{SPENDING} \times (6,7\% + \text{Premium})$		$NI^{OPERATIONAL} \times (1/DC)$		CO
T1			-				-
T2			1% for 5 years				-
T3			2% for 7 years		From 2,5% to 10% according to technical-economical asset life		-
T4			2% for 10 years				-
T5			3% for 10 years				Actual
T6			3% for 15 years				Actual

Revenues from new investments updating



STEP 2

